

GL BROKERAGE MARKETS (10/03/14)

ACE: Westchester Ins.

1325 Ave of Americas, 19th floor
New York, NY 10019

All New England States. Minimum premium: \$10,000 - \$15,000
Specialize in contractors but will look at all classes. Can offer Admitted Paper at times.

Underwriter: Stefan Nicosia Stefan.nicosia@acegroup.com
Submissions: wsqny.casualty@acegroup.com

Phone: 212-453-3696; Fax: 212-453-3630

AI RISK:

CHARTIS
99 HIGH ST 30TH FLR
BOSTON, MA. 02110

All New England States:

LARGE GL ACCOUNTS INCL. G/C
\$50,000 MP SUBMIT TO primary.casualty@chartisinsuranc.com
617-338-4139

AMERICAN EMPIRE: CHECK BINDING AUTHORITY MANUAL FOR ACCEPTABLE CLASSES

CONTRACTORS DONE BASED ON RECEIPTS AND HE ALMOST
ALWAYS USES A COMPOSITE RATE INSTEAD OF PAYROLL.

CONTACTS: CONTRACTORS – DAVE SHEPARD dshepard@gaic.com
MISC CLASSES = NORMAL BINDING UNDERWRITER
NURSING HOMES = MARTY
513-369-3000

MINIMUM PREMIUMS \$12,500 – 25,000 VARIES

AXIOM:

Carriers: Liberty Specialty, United Specialty Ins. (Contractors)

Illinois (Main Office)

1701 Golf Road, Suite 1-1112
Rolling Meadows, IL 60008
Tel:(847)228-5883 Fax:(847)228-5892

SPECIALIZES IN REST/BAR/TAVERNS & LIQUOR. OFFERS MONOLINE LIQUOR AS WELL

ALSO, CONTRACTORS: **BE AWARE OF RESTRICTIVE FORMS & ENDORSEMENTS BEING ATTACHED TO ARTISAN & GENERAL CONTRACTOR.**

THEY ALSO ADD FORM FOR DEFENSE INSIDE THE LIMITS. IF ASKED THEY CAN SOMETIMES REMOVE FOR AN A/P

OUR UNDERWRITER: Peter Kuchan peter.kuchan@axiom-ins.com

Please send all submissions to: submissions@axiom-ins.com
Cc: Underwriter

COVER X:

CARRIERS: CRUM & FOSTER, SENECA, FIRST MERCURY, COVER X, VALIANT
110 William Street, 21st Floor
New York, NY 10038

CONSTRUCTION/CONTRACTORS/UMBRELLAS- NY OFFICE
212-444-4000; Submissions to: coverxny@coverx.com
Underwriter: Louis Capadona lcapadona@coverx.com

SMALL BUSINESS UNIT-SOUTHFIELD, MI OFFICE (NO MINIMUM PREMIUM)
Submissions to: coverxmi@coverx.com
Underwriter: Eric Anderson eanderson@coverx.com ; 248-213-5137

ALSO CAN HANDLE LARGER CONSTRUCTION

CLICK LINK BELOW FOR DESCRIPTIONS AND CONTACTS

www.coverx.com/BusinessSegments.html

GOLDEN BEAR: NORTH AMERICAN CAPACITY INS. www.goldenbear.com

709 N. Center Street
Stockton, CA 95202

ALL STATES: EXCEPT NH

MINIMUM PREMIUM: \$1,500 (UNLESS OTHERWISE NOTED)
THEY DO QUOTE LOWER THAN THIS QUITE OFTEN

MONO LINE PRODUCTS:\$5,000

Submissions: Email to :Casualty@goldenbear.com

Underwriter:LA DONNA STEPHENS: ladonna@goldenbear.com
Phone= 209-870-2931(Direct Line)
Fax = 209-948-4624

CLASSES: SEE COMPANY BROCHURE FOR DETAILS:
HABITATIONAL, RESTAURANTS, LIQUOR LIAB,
ARTISAN CONTRACTORS, UMBRELLA'S

***** YOU MAY WANT TO TRY THE CHICAGO OFFICE, IF YOUR NOT
GETTING GOOD SERVICE FROM LADONNA, THE CHICAGO'S OFFICE MIN
PREMIUM HOWEVER IS \$5,000 AND THEY DON'T LOOK AT CONTRACTORS.
[CLICK HERE](#) TO VIEW THEIR PRODUCT BROCHURE

CHICAGO OFFICE: ROLAND LORENZO relorenzo@goldenbear.com

PHONE- 630-839-9619 , FAX – 630-839-9649

HANOVER INSURANCE COMPANY- AIX SPECIALTY

Commission: 17.5 %

MP \$3500 & UP depending on class (Monoline & Package MP)
There are exceptions to the MP case by case

****Will consider Liquor case by case

Contact: Mark Boland mboland@hanover.com
860-697-4318

IAT SPECIALTY: ACCEPTANCE INDEMNITY
14505 N. Hayden Road, Suite 305
Scottsdale, AZ 85260

P. O. Box 13119
Scottsdale, AZ 85267-3119

AVAILABLE = ME, VT, NH, MA, RI, CT

SEE UNDERWRITING MANUAL FOR ACCEPTABLE CLASSES

MINIMUM PREMIUM: \$2,500

SUBMISSIONS: quotes@iatspecialty.com

Underwriters: SUSAN ALTROCK = susan.altrock@iatspecialty.com
MICHELLE RAY = michelle.ray@iatspecialty.com
SANDY GRALNEK = sandra.gralnek@iatspecialty.com
JULIE HARRIS = Julie.harris@iatspecialty.com
CYNTHIA TELL = Cynthia.tell@iatspecialty.com

PHONE: 1-800-948-1129
FAX: 480-393-2050

INSENTIAL: TARGET REST/BAR/TAVERNS FOR US
GL & LIQUOR ONLY
COMMISSION 15%
CARRIER: GEMINI INS. COMPANY; FOUNDERS INS. CO (sometimes)

901 Main St. Ste. 5300
Dallas, TX 75202
972-505-2889

MP FOR GL & LIQUOR ON RESTAURANTS: \$1500
MP FOR GL & LIQUOR ON RISKS OVER 50% ALCOHOL: \$3500

CONTACT: Malcolm Coffee mcoffee@insential.com
Shaelynn Head shead@insential.com

NATIONAL INDEMNITY/ NATIONAL FIRE & MARINE:

AVAILABLE IN **ME,NH,VT, RI, MA CT**

3024 Harney St,
Omaha, NE 68131

WIDE RANGE OF CLASSES ACCEPTABLE, REFER TO RATING
GLS RATER PROGRAM

MISC GLASS CLASSIFICATIONS THAT HAVE MP's AS LOW AS \$750

CONTACT: JARED ABUHL jjabuhl@nationalindemnity.com
ADAM RASMUSSEN ajrasmussen@nationalindemnity.com
402-916-3439

MINIMUM PREMIUMS:

Non contractors: \$ 1,500 = \$500,000 or under limit
\$ 2,000 = \$1,000,000 limit
\$ 2,500 = greater than 1,000,000
Amusement devices: \$ 5,000 = (regardless of liab limit)
Contractors: \$ 5,000
General Contractor 25%-50% subbing: \$10,000
General Contractor 25%-50% subbing: \$20,000

THERE ARE SOME 9000 SERIES CONTRACTING CLASSES THAT QUALIFY
FOR THE "NON CONTRACTING MINIMUM PREMS.

P & S ASSOCIATES: "A" RATED MARKETS- AIX SPECIALTY, UNITED NATIONAL
GENERAL OFFICE # 800-858-6900/ FAX: 513-530-0063
8160 Corporate Park Drive; Suite 350
Cincinnati, OH 45242

"click here to review the companies marketing material"

PROVIDE GL COVERAGE FOR COMMERCIAL ACCTS OF ALL SIZE
PRIMARY & EXCESS LIMITS AVAILABLE

Primary GL Limits \$1,000,000/\$2,000,000/\$2,000,000/\$1,000,000
Deductibles starting at \$1,000 Minimum Premium start at \$4,000

Excess Limits up to \$10,000,000 on certain classes
Minimum Policy Premium starting at \$2,500

CONTACT: NEIL SHAFFER 513-898-2007 neils@psassociate.com
DIANE PRESS 513-898-2010 general@psassociate.com
TINA DENNING (ACCT) 513-898-2009 tinad@psassociate.com

PENN AMERICA: SEE BINDING AUTHORITY MANUAL FOR ACCEPTABLE CLASSES

MINIMUM PREMIUM IS \$3,500 FOR MOST CLASSES BUT THEY DO
GO LOWER ON SMALLER RISKS IF YOU ASK

CONTACT: YOUR BINDING AUTHORITY UNDERWRITER

ENH MANAGERS: ENDURANCE INSURANCE

100 MILL PLAIN RD
PMB 107
DANBURY, CT. 06811

NO LONGER ACCEPTING NEW BIZ SUBMISSIONS 10/03/14

ALL STATES: BUT SOME ISSUES WITH RI, MAY HAVE TO USE OTHER CARRIER.

WILL QUOTE ON MOST CLASSES:

MINIMUM PREMIUM: \$1,500

UNDERWRITER : DAVID SIMS dsims@enhinsurance.com

PHONE: (203) 730-4681
FAX: (203) 730-4685

UNITED NATIONAL: CASUALTY BROKERAGE DIVISION

GL AND UMBRELLA /EXCESS

CONTACT: MATT SCOTT mscott@diamondstategroup.com

PHONE: 610-668-6979

SUBMISSIONS: cbbiz@diamondstategroup.com

*** Casualty Brokerage Dept was shut down August 2011

WKFC (NEW YORK): ENDURANCE,CHUBB, INDIAN HARBOR INSURANCE www.wkfc.com

LUCY ROBINSON: lrobinson@wkfc.com

Phone: (631) 756-3000 Fax: (631) 756-2500

****This market is only available for renewals as of May 2011. No new Biz